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Mr. Latimer:

It was a pleasure speaking to you about NPMA's upcoming National Canine Conference scheduled for June 1-3, 2011. We are extremely excited about the conference, and have worked hard to develop a balanced and educational program of speakers.

We have made every effort to invite all certification organizations servicing the canine insect scent detection industry to participate in the conference. We believe that a major highlight of the meeting is the fact that our attendees will have the ability to select from a list of leading organizations to perform certification testing for their teams. As we discussed, the NPMA leadership spent a great deal of time writing the *Best Management Practices for Bed Bugs* in a way that does not show preferential treatment to any specific set of testing procedures or organizations. NPMA's only expectation is that testing procedures comply with the *Minimum Guidelines for Canine Bed Bug Scent Detection Team Certification* as outlined in the *Best Management Practices*. The document was crafted in a way to ensure a credible and unbiased set of standards that best serves the entire industry.

We look forward to seeing you at the NPMA National Canine Conference. To view a copy of the meeting program and register for the event, please visit www.npmapestworld.org/events/canineconf.cfm.

Please feel free to contact me should you have any additional questions.

Best Regards,

A handwritten signature in black ink, appearing to read "J. Fredericks", written in a cursive style.

Jim Fredericks
Technical Services Director
National Pest Management Association